



6th August, 2025

The Listing Department, The Calcutta Stock Exchange Ltd. 7, Lyons Range, Kolkata – 700001 Scrip Code- 022035	The Manager Department of Corporate Services, BSE Limited P. J. Towers, Dalal Street, Mumbai - 400001 Scrip Code- 531241	The Manager, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400051 Symbol- LINC
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Dear Sir / Madam,

Sub: Press Release

Please find enclosed herewith the Press Release relating to the Financial Results for the quarter ended 30th June, 2025.

This is for your information and records.

Thanking You

Yours faithfully
For LINC LIMITED

DIPANKAR DE
Company Secretary

Kolkata, West Bengal, 6th August, 2025: Linc Limited (Formerly Linc Pen & Plastics Limited), one of the most trusted names in the writing instruments & stationery business, announced its Q1 FY26 results today. The Board of Directors of Linc Limited at its meeting held on 6th August 2025 took on record the Unaudited Financial Results for the First Quarter of the Financial Year 2025-26. Linc has a robust domestic and international presence spreading to more than 40 countries and the brand is respected for producing world-class and innovative products.

						₹ Lacs
Financial Summary	Q1 FY26	Q1 FY25	YoY%	Q4 FY25	QoQ%	FY25
Total Income	13,819	13,144	5.1%	15,591	(11.4%)	54,819
EBITDA	1,435	1,559	(7.9%)	2,122	(32.4%)	6,910
EBITDA Margin	10.4%	11.9%	(147 bps)	13.6%	(323 bps)	12.6%
PAT*	705	843	(16.4%)	1,211	(41.8%)	3,804
PAT Margin	5.1%	6.4%	(131 bps)	7.8%	(266 bps)	6.9%
EPS (In ₹)	1.18	1.42	(16.4%)	2.04	(42.1%)	6.40

- PAT is PAT attributable to the owners of the parent

Commenting on the results, Mr. Deepak Jalan, Managing Director, Linc Limited said:

“The first quarter of FY26 has been a modest one, with Total Income growing 5.1% year-on-year, while net profit declined 16.4%. Although bottom-line performance fell short of our expectations, this was largely due to a combination of operational factors and transitional costs. We view this as an isolated quarter, rather than a reflection of our underlined trajectory.

Over the past few quarters, while revenue growth has been moderate, we’ve managed to maintain steady profitability—underscoring the resilience of our business model. We believe the current quarter’s deviation is temporary, and the coming quarters should offer improved visibility and performance.

Our commitment to innovation remains strong. Over the last few quarters, we have introduced several new products. While some are still in the early stages of market adoption, others have gained encouraging traction. Notably, the SWYPE marker range and the Pentonic mechanical pencil have received a positive response, and their full-scale rollout is expected to contribute meaningfully in the near future. Our new product pipeline remains active, and we are optimistic about introducing a few standout products in the months ahead.

On the strategic front, our joint ventures and international initiatives are progressing, though at a slightly slower pace than initially projected:

- *The JV with Mitsubishi Pencil Co. (Japan) is now expected to commence operations by October 2025, approximately 3–4 months behind the original plan. All necessary groundwork is progressing steadily.*



- *The JV with Morris (Korea) is closely linked to our new manufacturing facility in Bengal, which is on track to be operational in the 4th quarter of this financial year. We anticipate this will pave the way for meaningful collaboration and output.*
- *The JV with our Turkey partner is also evolving, albeit gradually, as we align on commercial and operational milestones.*
- *Our Kenya subsidiary is in its early phase and taking longer than expected to gain momentum. However, we remain confident that with continued efforts, it will begin to deliver positive results*

While Q1 has had its share of transitional challenges, the direction remains clear. With a sharpened focus on product innovation, capacity expansion, and international growth, we are confident of building long-term value and enhancing shareholder returns in the periods ahead.

We thank you for your continued support and belief in our journey.”

Key Highlights in Q1 FY26

- **Total Income:**
 - ₹13,819 Lacs in Q1 FY26, registering a YOY increase of 5.1% over Q1 FY25
- **EBITDA:**
 - ₹ 1,435 lacs in Q1 FY26 down by 7.9% against Q1 FY25 & EBITDA Margin stood at 10.4%
- **PAT:**
 - ₹ 705 lacs in Q1 FY26 down by 16.4% against Q1 FY25. PAT Margin was at 5.1%
 - EPS stood at ₹ 1.18 in Q1 FY26 as against ₹ 1.42 in Q1 FY25
- **Net Debt:**
 - Net Debt stood at (2,121) lacs in Jun’25 as against ₹ (1,869) lacs in Mar’25
 - Net Debt / EBITDA stood at (0.37) in Jun’25

About Linc Limited

Linc Limited is one of India’s most trusted Writing Instrument brands with a national and international presence in over 40 countries. Linc is considered among the top pen companies in India with a constant endeavour to bring out new innovative pens with innovative technologies and packaging. Established in 1976 by Mr. Suraj Mal Jalan, Linc is currently headed by Mr. Deepak Jalan, Managing Director. We have our manufacturing units in Serakole and Umbergaon, with a daily capacity of more than two million units with ISO 9001:2008 certification, guaranteeing top quality products. Linc has an exclusive license to distribute and market Uniball products. It is listed on NSE, BSE, and CSE. Linc is a dynamic company addressing the growing needs of the second-most populous country; it is a global organization striving to achieve greater heights through sustainable growth over the years.

For further information, please contact:

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