

Press Release
Salient Points on Financial Results for the FY 2015-16

		FY 2015-16	FY 2014-15
Total Revenue (TR) (Net)	₹ In Lacs	34,414	31,830
Exports	₹ In Lacs	9,702	8,717
Profit After Tax (PAT)	₹ In Lacs	1,832	1,432
PAT (as % of sales)	In %	5.3%	4.5%
EBITDA (in %)	In %	9.1%	8.0%
EPS	Per share	12.4	9.7
Dividend (%)	In %	30%	25%
Inventory & Debtors	₹ In Lacs	12,502	10,374
	Days of sale	133	121
Working Capital Borrowings	₹ In Lacs	3,094	1,778
ROCE	In %	19.4%	18.3%
Return on Equity (ROE)	In %	18.1%	16.3%

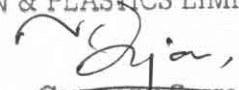
Salient Points on Financial Results for Q4 2015-16

		Q4 - 15-16	Q4 - 14-15
Total Revenue (Net)	₹ In Lacs	10,504	9,260
Exports	₹ In Lacs	3,718	2,868
Advertisement Exps	₹ In Lacs	252	374
	as % of sales	2.4%	4.0%
Finance Cost	₹ In Lacs	71	47
PAT	₹ in Lacs	629	382
PAT (as % of sales)	In %	6.0%	4.1%
EBITDA (in %)	In %	10.1%	7.4%

Speaking on the Results, Managing Director Mr. Deepak Jalan said – We could bring back our exports to double digit growth rate at 11.30% for 2015-16, backed by 29.6% increase in exports in Q4 for FY15-16. The overall growth in the revenue for 2015-16 is at 8.1%, little less than our targeted growth of 10%. The increase of 27.9% in PAT is mainly on account of improved topline.

The Company will continue its pursuit for revenue growth during the year 2016-17 and hope to achieve the topline target of Rs.400 Crs and minimum EBITDA of 10%.

For LINC PEN & PLASTICS LIMITED


Company Secretary